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St. Croix Falls, WI
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Abrahamson Nurseries is a full service landscape and design company, a garden center, and a greenhouse grower. Since we began in 1928, we have been passionate about great landscape design and quality installation. This part of our business has changed and grown dramatically over the years, but the one constant is our desire to please each customer. Today, our team specializes in both residential and commercial landscaping and can tackle any challenge that arises in the landscape.

Position Overview

The **Landscape Designer** uses their creativity to develop solutions for our customers that are functional, yet beautiful and fit into their lifestyles and budgets. Their design process typically starts by meeting with both residential and commercial customers to understand their wants and needs. They are well-versed in all design styles, along with plant and hardscape materials, allowing each design to be unique and beautiful for many years to come. Abrahamson Nurseries commonly designs and installs retaining walls, paver and natural stone patios, water features and a wide variety of plantings.

Main Responsibilities

- Draft a drawing to scale using drafting software and/or by hand
- Create easy-to-read estimates for our customers
- Achieve customer satisfaction and meet project deadlines
- Drive to customer's properties to assess their needs and make recommendations based on your expertise
- Utilize knowledge of landscaping and irrigation systems to make recommendations to customers in regards to trees, shrubs, vines, groundcover, flowers and hardscapes for their properties
- Present proposals to customers, dealing with inquiries and negotiating any final amendments to the final design
- Coordinate the installation with Landscape Foremen and answer any questions they may have regarding the landscape design
- Ensure that customers are completely satisfied through effective communication throughout each project
- Complete final inspection and sign-off of each property by checking-in with both customers and Landscape Foremen at the end of each project

Basic Qualifications

- Bachelor's degree in Landscape Design or related area
- Minimum of 2 years design and/or sales experience with a proven track record of revenue attainment
- Knowledge of horticultural science
- Understanding of site construction including drainage and grading
- Proficient with computer software programs including MS Office suite
- Ability to work flexible hours that include evenings and weekends
- Must have valid driver's license

Preferred Qualifications

- Field experience in landscape and hardscape
- Strong interpersonal skills and ability to establish rapport with other employees and customers and consistently represents the company in a professional and positive manner
- Excellent oral and written communication skills
- Self-motivated and ability to work and accomplish tasks with minimal supervision

How to Apply

To apply, please submit a resume to andrea@abrahamsonnurseries.com or visit our website at: www.abrahamsonnurseries.com for more information.